



VIRGINIA LEADING BY EXAMPLE

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STATE RENEWABLE ENERGY DEVELOPMENT

- ▶ Remington Solar Facility, 20MW (2017)
- ▶ Oceana Solar Facility, 17.6MW (2018)
- ▶ Signed in 2019, a historic state contract of 420 megawatts of renewable energy, which is the equivalent of powering more than 100,000 homes
 - ▶ Will ensure that 30 percent of the electricity consumed by state agencies and institutions in Virginia comes from renewable sources
 - ▶ 345 Megawatts coming from four solar energy projects
 - ▶ 75 Megawatts of wind energy will be Virginia's first-ever onshore wind farm



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STATE OWNED SOLAR FACILITIES

- ▶ University of Virginia Hollyfield Solar Facility, 17 MW
- ▶ University of Virginia Puller Solar Facility, 15 MW
- ▶ William & Mary planned 20MW Solar Facility
- ▶ Rooftops & ground-mounts
 - ▶ VA Public Safety & Training, Hanover
 - ▶ Department of Corrections, Haynesville
 - ▶ Department of Game and Inland Fisheries
 - ▶ Department of Forestry
 - ▶ DMME, Big Stone Gap
 - ▶ University of Virginia
 - ▶ William & Mary
 - ▶ James Madison University
 - ▶ Virginia Tech
- ▶ VCCS Solar PPA RFP cooperative procurement



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LOCALITY SOLAR TECHNICAL ASSISTANCE

- ▶ Dedicated agency staffing resource approved and funded in 2019 General Assembly Session
- ▶ Policy and technical assistance to local officials, private companies, land owners and other community members on solar resources, land use, permitting, and environmental decision-making
- ▶ Research-based best practice approaches to the siting and permitting of large commercial and utility-scale solar installations while balancing competing land uses and interests, including considerations for environmental justice, water quality, historic and cultural resources, and grid infrastructure
- ▶ No-cost SolSmart Program, funded by U.S. DOE and Virginia Energy



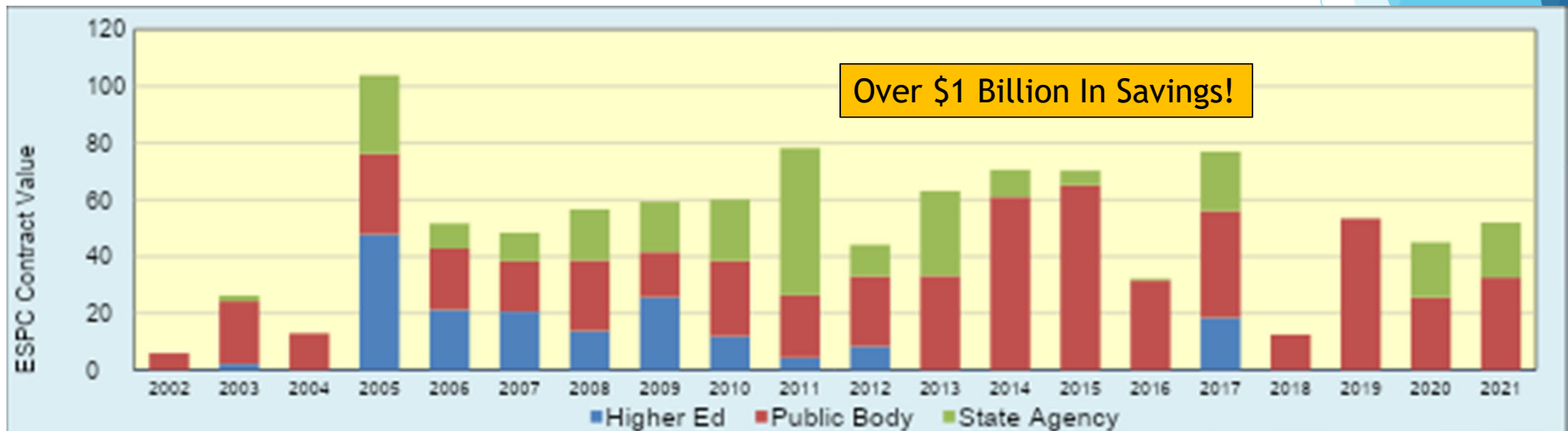
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ENERGY SAVINGS PERFORMANCE CONTRACTING

- ▶ New State ESPC contract in 2019 for 10-year term provides stability
- ▶ Introduced Solar Enhanced ESPC in June 2019, to promote solar as supplement to traditional Energy Conservation Measures (ECMs)

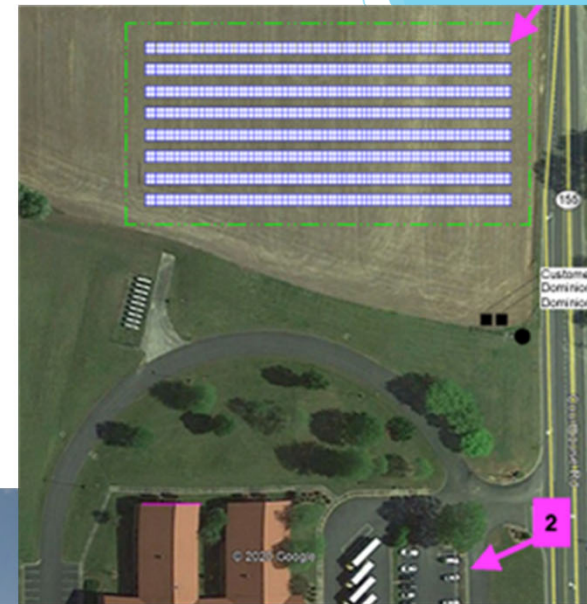


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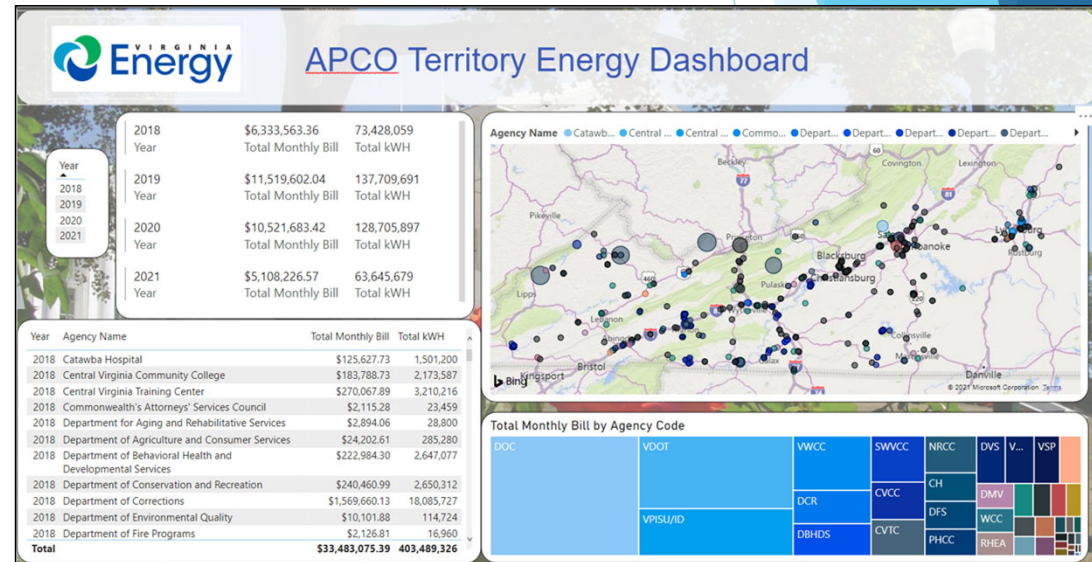
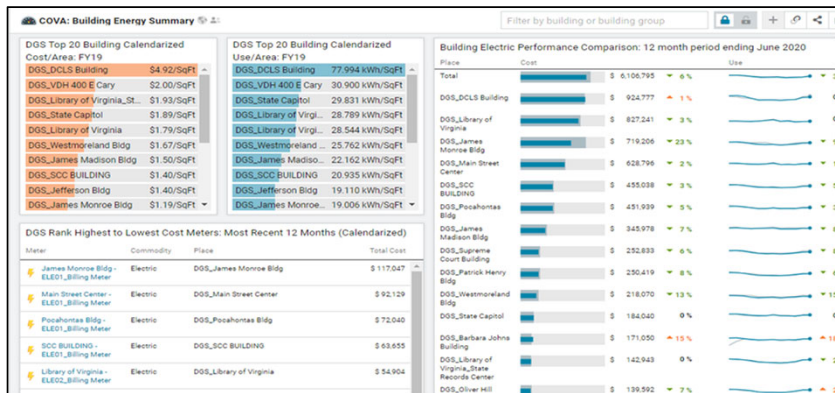
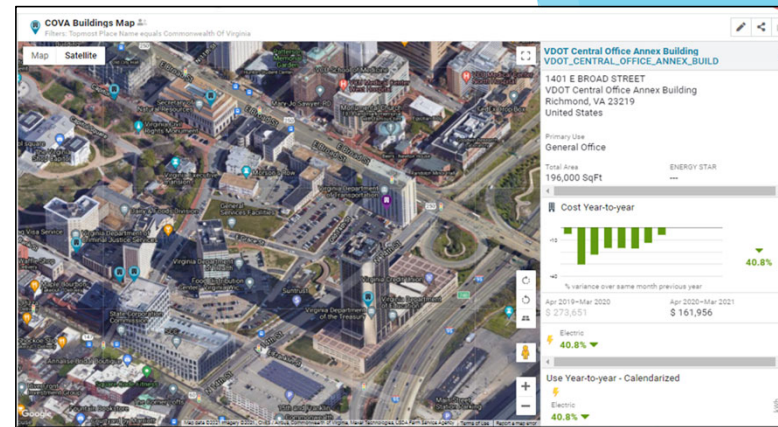
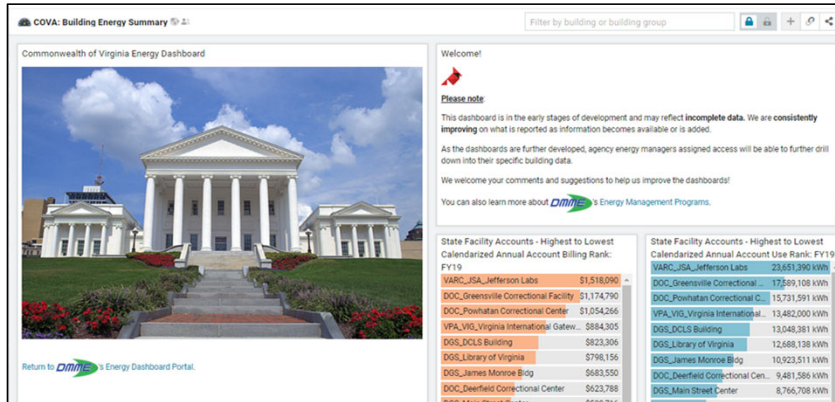
SOLAR-ENHANCED ESPC

- ▶ Charles City County Public Schools
 - ▶ 712.5kW Ground mount array
 - ▶ Will provide approx. 60% of high school's consumption
 - ▶ Part of a larger \$4.6M EPC project
 - ▶ \$500,000 in DMME grant funding to help cover costs
- ▶ Virginia Distribution Center
 - ▶ 365kW Ground mount array
- ▶ VA Museum of Natural History
 - ▶ 60kW Roof mount array



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ENERGY DATA WAREHOUSE



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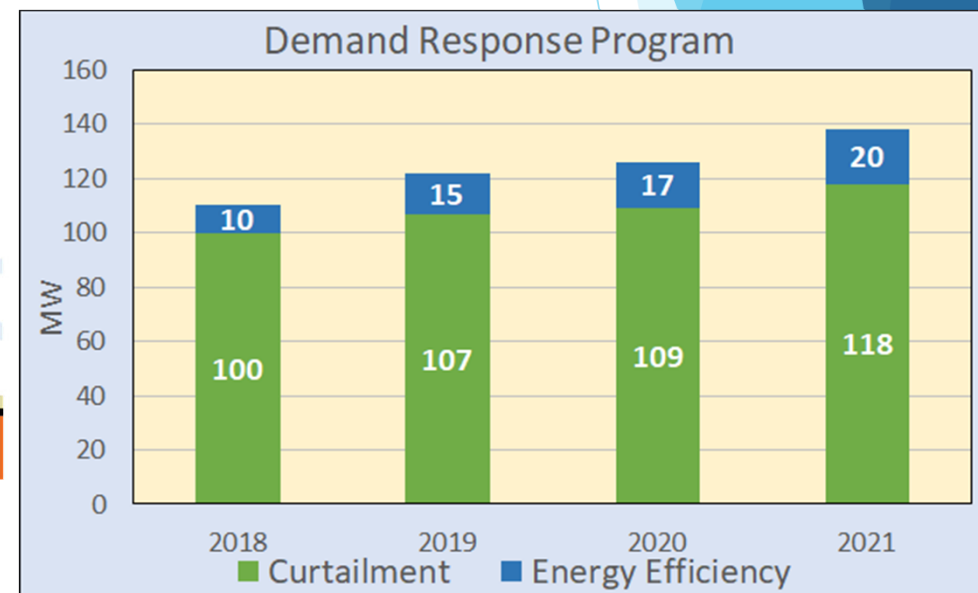
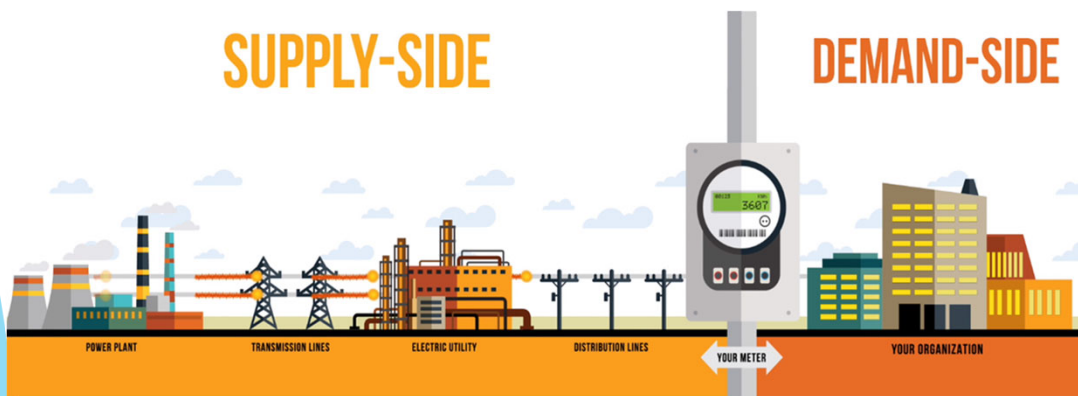


DEMAND RESPONSE PROGRAM

- ▶ Pays participating facilities to reduce energy load during times of grid stress
- ▶ Avoid dispatching peaker plants and defer new generating plants
- ▶ Over \$16M in payout credited back to participating state agencies and public bodies over the past four years

SUPPLY-SIDE

DEMAND-SIDE



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GRID-INTERACTIVE EFFICIENT BUILDINGS

- ▶ Grid-Interactive Efficient Buildings (GEBs) are highly efficient buildings that can communicate with and serve as a resource for the grid (to shift or shed loads)

